

FIREARMS AND AMMUNITION INDUSTRY ECONOMIC IMPACT REPORT 2016



NSSF.ORG



Who is the National Shooting Sports Foundation?

The National Shooting Sports Foundation (NSSF) is the trade association for the firearms industry. Its mission is to promote, protect and preserve hunting and the shooting sports. Formed in 1961, NSSF has a membership of more than 13,000 manufacturers, distributors, firearms retailers, shooting ranges, sportsmen's organizations and publishers.

For more than 200 years, America's firearms and ammunition industry has made products that have been part of our country's tradition of freedom, self-reliance and enjoyment of the outdoors.

NSSF has led the way in promoting responsible ownership of firearms.

NSSF concentrates its efforts on measurably advancing participation



in and understanding of hunting and the shooting sports; reaffirming and strengthening our members' commitment to the safe and responsible use of their products,

and promoting a political climate supportive of America's traditional firearms rights.

NSSF's expanding government relations program responds to the ever-changing political environment that threatens the future of hunting, recreational shooting, our firearms freedoms, and our industry's well-being. NSSF works on both state and federal level issues, along with working with many regulatory agencies, to protect the firearms industry and make sure their business interests are appropriately represented.

The Firearms and Ammunition Industry Economic Impact Report

This report details the significant economic impact the firearms and ammunition industry has on the nation's and each state's economy. The economic growth America's firearms and ammunition industry has experienced over the years has been nothing short of remarkable.

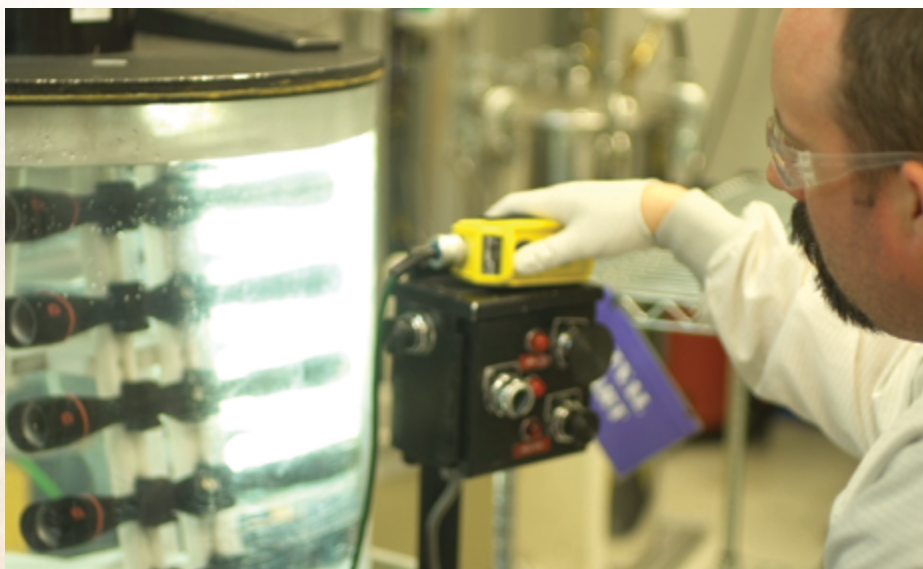
Over the past few years, the industry's growth has been driven by an unprecedented number of Americans choosing to exercise their fundamental right to keep and bear arms and purchase a firearm and ammunition.

NSSF, representing manufacturers and sportsmen

around the nation, takes great pride in supporting wildlife conservation efforts. Noted in the economic impact report is the significant taxes paid by member companies to federal and state governments and the Pittman-Robertson excise tax the industry pays on the products it sells – this tax is the major source of wildlife conservation funding in America.

During difficult economic times and high unemployment rates nationally, our industry has grown and created about 21,000 new, well-paying jobs over the past 2 years. Our industry is proud to be one of the bright spots in this economy.

Take a look for yourself and see the impact we have nationally and on your home state. (See center spread.)



The Firearms Industry Creates Jobs in America

United States companies that manufacture, distribute, and sell sporting firearms, ammunition and supplies are an important part of the country's economy. Manufacturers of firearms, ammunition, and supplies, along with companies that sell and distribute these products, provide well paying jobs in America and pay significant amounts in tax to the state and Federal governments.

Economic Impact of the Sporting Arms and Ammunition Industry in the United States

| | Direct | Supplier | Induced | Total |
|-----------------|------------------|------------------|------------------|------------------|
| Jobs (FTE) | 132,584 | 65,180 | 90,222 | 287,986 |
| Wages | \$5,513,898,500 | \$4,355,521,100 | \$4,581,758,300 | \$14,451,177,900 |
| Economic Impact | \$19,533,701,800 | \$14,998,408,400 | \$14,755,836,700 | \$49,287,946,900 |

The Firearms & Ammunition Industry is an Important Part of America's Economy

Companies in the United States that manufacture, distribute and sell firearms, ammunition and hunting equipment employ as many as 132,584 people in the country and generate an additional 155,402 jobs in supplier and ancillary industries. These include jobs in companies supplying goods and services to manufacturers, distributors and retailers, as well as those that depend on sales to workers in the firearms and ammunition industry.[1]

These are good jobs, paying an average of \$50,180 in wages and benefits. And today every job is important. In fact, workers in the United States face an unemployment rate of 5 percent. This means that there are already nearly 8 million people trying to find jobs in the nation and collecting unemployment benefits. [2]

The Economic Benefit of the Industry Spreads Throughout the Country

Not only does the manufacture and sale of firearms and hunting supplies create good jobs in the United States but the industry also contributes to the economy as a whole. In fact, in 2015 the firearms and ammunition industry was responsible for as much as \$49.29 billion in total economic activity in the country.

The broader economic impact flows throughout the economy, generating business for firms seemingly unrelated to firearms. Real people, with real jobs, working in industries as varied as banking, retail, accounting, metal working, even in printing, all depend on the firearms and ammunition industry for their livelihood.

The Country Also Benefits From the Taxes Paid By The Industry

The firearms and ammunition industry generates sizable tax revenues. In the United States, the industry and its employees pay over \$6.2 billion in federal and state taxes including property, income, and sales-based levies. [3]

1 John Dunham and Associates, New York, December 2015. Direct impacts include those jobs in firearms and ammunition manufacturers, as well as companies that manufacture products such as ammunition holders and magazines, cases, decoys, game calls, holsters, hunting equipment, scopes, clay pigeons and targets. Direct impacts also include those resulting from the wholesale distribution and retailing of these products

2 The Bureau of Labor Statistics. Available online at: www.bls.gov/lau/home.htm. Data for February-2016.

3 This is in addition to over \$677 million in federal excise taxes.

Source: John Dunham and Associates, Inc.
New York, New York 2015



Taxes Generated in the United States

| Tax Impact | Business Taxes | Excise Taxes |
|--------------------|------------------------|---------------|
| Federal Taxes | \$3,658,277,000 | \$676,958,534 |
| State Taxes | \$2,547,540,400 | |
| Total Taxes | \$6,205,817,400 | \$676,958,534 |



ECONOMIC CONTRIBUTION OF ARMS AND AMMUNITION INDUSTRIES, 2015

| | Direct | | | Supplier | | |
|----------------------|----------------|-------------------------|--------------------------|---------------|-------------------------|--------------------------|
| | Jobs | Wages | Output | Jobs | Wages | Output |
| Alabama | 2,782 | \$ 105,186,100 | \$ 392,739,100 | 1,206 | \$ 67,041,100 | \$ 261,560,100 |
| Alaska | 635 | \$ 19,146,300 | \$ 38,144,400 | 206 | \$ 11,707,200 | \$ 40,744,400 |
| Arizona | 3,043 | \$ 132,472,100 | \$ 419,130,200 | 1,537 | \$ 92,836,100 | \$ 329,299,300 |
| Arkansas | 2,651 | \$ 115,584,800 | \$ 599,047,100 | 1,547 | \$ 81,463,900 | \$ 333,826,800 |
| California | 8,694 | \$ 394,193,600 | \$ 1,155,095,100 | 4,440 | \$ 363,113,500 | \$ 1,167,894,000 |
| Colorado | 2,634 | \$ 101,785,500 | \$ 339,467,300 | 1,370 | \$ 97,891,500 | \$ 315,873,400 |
| Connecticut | 2,050 | \$ 159,857,200 | \$ 641,572,700 | 1,111 | \$ 96,656,800 | \$ 283,272,900 |
| Delaware | 142 | \$ 4,154,900 | \$ 8,477,900 | 51 | \$ 4,462,700 | \$ 13,853,400 |
| District of Columbia | 2 | \$ 267,400 | \$ 571,200 | 1 | \$ 1,038,600 | \$ 2,818,700 |
| Florida | 6,033 | \$ 234,671,300 | \$ 837,528,100 | 3,414 | \$ 198,148,300 | \$ 743,373,200 |
| Georgia | 3,298 | \$ 104,478,500 | \$ 419,519,300 | 1,594 | \$ 101,969,200 | \$ 362,986,100 |
| Hawaii | 155 | \$ 4,762,900 | \$ 12,285,100 | 52 | \$ 3,082,600 | \$ 10,970,300 |
| Idaho | 2,826 | \$ 120,779,700 | \$ 536,137,700 | 1,648 | \$ 77,195,900 | \$ 314,906,200 |
| Illinois | 4,402 | \$ 238,573,300 | \$ 922,511,400 | 2,565 | \$ 192,848,700 | \$ 638,525,800 |
| Indiana | 2,680 | \$ 71,676,100 | \$ 178,744,900 | 965 | \$ 58,297,900 | \$ 219,521,100 |
| Iowa | 1,235 | \$ 46,409,200 | \$ 156,277,600 | 555 | \$ 34,090,700 | \$ 117,192,400 |
| Kansas | 2,624 | \$ 89,810,600 | \$ 299,479,400 | 1,165 | \$ 68,005,500 | \$ 242,871,300 |
| Kentucky | 1,908 | \$ 77,662,900 | \$ 242,766,400 | 803 | \$ 46,898,400 | \$ 179,138,700 |
| Louisiana | 1,872 | \$ 58,014,100 | \$ 160,967,700 | 759 | \$ 49,647,300 | \$ 183,473,200 |
| Maine | 1,332 | \$ 41,911,200 | \$ 147,406,600 | 540 | \$ 27,736,500 | \$ 102,159,000 |
| Maryland | 1,404 | \$ 75,337,200 | \$ 272,412,600 | 644 | \$ 47,564,500 | \$ 150,529,500 |
| Massachusetts | 2,867 | \$ 207,830,600 | \$ 992,295,700 | 1,783 | \$ 153,643,100 | \$ 431,564,500 |
| Michigan | 4,071 | \$ 151,423,100 | \$ 414,555,800 | 1,798 | \$ 113,850,500 | \$ 396,943,500 |
| Minnesota | 4,417 | \$ 264,680,600 | \$ 1,023,246,700 | 3,027 | \$ 220,760,500 | \$ 718,455,700 |
| Mississippi | 2,285 | \$ 102,015,200 | \$ 447,189,800 | 1,265 | \$ 63,170,100 | \$ 263,548,600 |
| Missouri | 5,051 | \$ 162,899,900 | \$ 510,749,800 | 2,242 | \$ 137,832,400 | \$ 496,234,500 |
| Montana | 1,396 | \$ 51,467,000 | \$ 187,931,200 | 650 | \$ 28,921,900 | \$ 113,240,900 |
| Nebraska | 1,881 | \$ 73,835,000 | \$ 313,724,700 | 936 | \$ 60,358,100 | \$ 210,559,000 |
| Nevada | 1,372 | \$ 39,602,500 | \$ 133,669,600 | 569 | \$ 31,949,600 | \$ 113,926,200 |
| New Hampshire | 1,632 | \$ 125,997,700 | \$ 533,811,500 | 981 | \$ 67,702,300 | \$ 205,284,900 |
| New Jersey | 804 | \$ 41,069,600 | \$ 114,333,700 | 363 | \$ 35,267,300 | \$ 105,815,200 |
| New Mexico | 527 | \$ 12,239,500 | \$ 35,562,700 | 184 | \$ 9,382,900 | \$ 42,535,400 |
| New York | 3,397 | \$ 210,083,800 | \$ 795,717,500 | 1,861 | \$ 187,330,400 | \$ 522,007,100 |
| North Carolina | 4,976 | \$ 193,313,500 | \$ 807,365,000 | 2,501 | \$ 147,178,000 | \$ 532,486,200 |
| North Dakota | 532 | \$ 15,813,400 | \$ 39,141,300 | 175 | \$ 10,132,900 | \$ 35,364,900 |
| Ohio | 5,578 | \$ 158,945,800 | \$ 424,787,100 | 2,233 | \$ 142,923,000 | \$ 527,566,800 |
| Oklahoma | 1,790 | \$ 48,117,000 | \$ 128,984,200 | 687 | \$ 43,192,400 | \$ 161,474,200 |
| Oregon | 2,683 | \$ 170,732,200 | \$ 679,471,100 | 1,872 | \$ 112,936,600 | \$ 376,185,300 |
| Pennsylvania | 5,589 | \$ 201,550,800 | \$ 624,385,100 | 2,455 | \$ 186,173,800 | \$ 593,108,100 |
| Rhode Island | 198 | \$ 17,857,600 | \$ 46,108,200 | 104 | \$ 6,954,500 | \$ 20,074,200 |
| South Carolina | 2,269 | \$ 88,287,100 | \$ 294,053,400 | 1,043 | \$ 57,898,500 | \$ 216,481,100 |
| South Dakota | 1,013 | \$ 37,691,200 | \$ 162,937,400 | 500 | \$ 26,489,900 | \$ 95,370,000 |
| Tennessee | 3,061 | \$ 123,235,900 | \$ 331,692,100 | 1,312 | \$ 82,793,200 | \$ 291,890,700 |
| Texas | 10,008 | \$ 377,905,300 | \$ 1,178,742,700 | 4,692 | \$ 348,372,100 | \$ 1,216,669,500 |
| Utah | 2,725 | \$ 93,614,100 | \$ 325,093,300 | 1,413 | \$ 74,442,000 | \$ 285,432,400 |
| Vermont | 374 | \$ 19,550,300 | \$ 56,778,400 | 167 | \$ 8,982,000 | \$ 30,830,400 |
| Virginia | 2,675 | \$ 94,889,500 | \$ 366,640,900 | 1,167 | \$ 83,671,100 | \$ 280,643,700 |
| Washington | 3,088 | \$ 105,903,200 | \$ 351,072,300 | 1,347 | \$ 90,795,700 | \$ 319,846,800 |
| West Virginia | 731 | \$ 20,225,500 | \$ 64,000,200 | 258 | \$ 16,353,400 | \$ 69,730,000 |
| Wisconsin | 2,463 | \$ 87,244,100 | \$ 306,029,200 | 1,163 | \$ 70,859,300 | \$ 254,269,000 |
| Wyoming | 729 | \$ 19,142,600 | \$ 63,349,400 | 259 | \$ 13,506,700 | \$ 56,079,800 |
| Total | 132,584 | \$ 5,513,898,500 | \$ 19,533,701,800 | 65,180 | \$ 4,355,521,100 | \$ 14,998,408,400 |

State by State Economic Impact Report

| Induced | | | Total | | | Avg. Wages & Benefits | Federal Excise Taxes |
|---------|------------------|-------------------|---------|-------------------|-------------------|--------------------------|-------------------------|
| Jobs | Wages | Output | Jobs | Wages | Output | | |
| 1,678 | \$ 74,077,000 | \$ 261,912,000 | 5,666 | \$ 246,304,200 | \$ 916,211,200 | \$ 43,471 | \$ 16,050,515 |
| 309 | \$ 16,622,700 | \$ 53,117,900 | 1,150 | \$ 47,476,200 | \$ 132,006,700 | \$ 41,284 | \$ 4,733,463 |
| 2,243 | \$ 108,429,400 | \$ 349,992,300 | 6,823 | \$ 333,737,600 | \$ 1,098,421,800 | \$ 48,914 | \$ 14,997,511 |
| 1,811 | \$ 74,293,200 | \$ 273,487,100 | 6,009 | \$ 271,341,900 | \$ 1,206,361,000 | \$ 45,156 | \$ 8,275,253 |
| 6,233 | \$ 370,630,600 | \$ 1,134,361,400 | 19,367 | \$ 1,127,937,700 | \$ 3,457,350,500 | \$ 58,240 | \$ 55,719,259 |
| 1,843 | \$ 96,462,800 | \$ 303,026,400 | 5,847 | \$ 296,139,800 | \$ 958,367,100 | \$ 50,648 | \$ 14,787,211 |
| 1,674 | \$ 104,914,300 | \$ 290,828,500 | 4,835 | \$ 361,428,300 | \$ 1,215,674,100 | \$ 74,752 | \$ 5,553,600 |
| 77 | \$ 4,426,100 | \$ 14,631,100 | 270 | \$ 13,043,700 | \$ 36,962,400 | \$ 48,310 | \$ 1,017,739 |
| 1 | \$ 87,300 | \$ 228,700 | 4 | \$ 1,393,300 | \$ 3,618,600 | \$ 348,325 | \$ - |
| 4,547 | \$ 211,121,600 | \$ 705,555,400 | 13,994 | \$ 643,941,200 | \$ 2,286,456,700 | \$ 46,016 | \$ 31,724,073 |
| 2,127 | \$ 104,403,600 | \$ 345,351,800 | 7,019 | \$ 310,851,300 | \$ 1,127,857,200 | \$ 44,287 | \$ 17,764,790 |
| 85 | \$ 4,060,900 | \$ 12,797,400 | 292 | \$ 11,906,400 | \$ 36,052,800 | \$ 40,775 | \$ 1,276,413 |
| 1,968 | \$ 79,258,000 | \$ 277,469,600 | 6,442 | \$ 277,233,600 | \$ 1,128,513,500 | \$ 43,035 | \$ 8,233,525 |
| 3,618 | \$ 198,670,300 | \$ 613,156,200 | 10,585 | \$ 630,092,300 | \$ 2,174,193,400 | \$ 59,527 | \$ 16,970,287 |
| 1,446 | \$ 67,669,700 | \$ 236,592,000 | 5,091 | \$ 197,643,700 | \$ 634,858,000 | \$ 38,822 | \$ 17,987,418 |
| 791 | \$ 38,513,300 | \$ 129,097,000 | 2,581 | \$ 119,013,200 | \$ 402,567,000 | \$ 46,111 | \$ 5,768,472 |
| 1,580 | \$ 73,384,200 | \$ 252,023,200 | 5,369 | \$ 231,200,300 | \$ 794,373,900 | \$ 43,062 | \$ 15,120,142 |
| 1,202 | \$ 53,263,600 | \$ 183,960,600 | 3,913 | \$ 177,824,900 | \$ 605,865,700 | \$ 45,445 | \$ 9,935,712 |
| 1,087 | \$ 51,350,300 | \$ 177,689,100 | 3,718 | \$ 159,011,700 | \$ 522,130,000 | \$ 42,768 | \$ 12,042,784 |
| 795 | \$ 34,938,500 | \$ 119,308,400 | 2,667 | \$ 104,586,200 | \$ 368,874,000 | \$ 39,215 | \$ 7,716,945 |
| 961 | \$ 52,344,800 | \$ 161,501,500 | 3,009 | \$ 175,246,500 | \$ 584,443,600 | \$ 58,241 | \$ 6,151,437 |
| 2,441 | \$ 153,941,200 | \$ 409,577,900 | 7,091 | \$ 515,414,900 | \$ 1,833,438,100 | \$ 72,686 | \$ 4,486,418 |
| 2,655 | \$ 127,081,600 | \$ 419,591,800 | 8,524 | \$ 392,355,200 | \$ 1,231,091,100 | \$ 46,029 | \$ 25,378,638 |
| 4,107 | \$ 210,628,000 | \$ 650,927,300 | 11,551 | \$ 696,069,100 | \$ 2,392,629,700 | \$ 60,261 | \$ 13,780,614 |
| 1,530 | \$ 60,155,400 | \$ 223,809,700 | 5,080 | \$ 225,340,700 | \$ 934,548,100 | \$ 44,358 | \$ 7,173,973 |
| 3,179 | \$ 152,848,600 | \$ 508,663,500 | 10,472 | \$ 453,580,900 | \$ 1,515,647,800 | \$ 43,314 | \$ 26,446,279 |
| 877 | \$ 34,941,100 | \$ 121,285,200 | 2,923 | \$ 115,330,000 | \$ 422,457,300 | \$ 39,456 | \$ 5,714,292 |
| 1,239 | \$ 60,537,400 | \$ 200,425,000 | 4,056 | \$ 194,730,500 | \$ 724,708,700 | \$ 48,010 | \$ 8,673,727 |
| 741 | \$ 36,651,600 | \$ 120,550,100 | 2,682 | \$ 108,203,700 | \$ 368,145,900 | \$ 40,344 | \$ 9,279,554 |
| 1,484 | \$ 76,646,800 | \$ 218,190,900 | 4,097 | \$ 270,346,800 | \$ 957,287,300 | \$ 65,987 | \$ 3,093,980 |
| 550 | \$ 33,804,600 | \$ 97,183,200 | 1,717 | \$ 110,141,500 | \$ 317,332,100 | \$ 64,148 | \$ 5,135,031 |
| 281 | \$ 12,335,300 | \$ 44,888,000 | 992 | \$ 33,957,700 | \$ 122,986,100 | \$ 34,232 | \$ 3,301,666 |
| 2,415 | \$ 158,947,500 | \$ 458,479,500 | 7,673 | \$ 556,361,700 | \$ 1,776,204,100 | \$ 72,509 | \$ 10,145,019 |
| 3,345 | \$ 162,258,000 | \$ 539,704,300 | 10,822 | \$ 502,749,500 | \$ 1,879,555,500 | \$ 46,456 | \$ 20,476,532 |
| 277 | \$ 13,190,900 | \$ 45,135,100 | 984 | \$ 39,137,200 | \$ 119,641,300 | \$ 39,774 | \$ 3,888,487 |
| 3,313 | \$ 162,692,300 | \$ 558,946,700 | 11,124 | \$ 464,561,100 | \$ 1,511,300,600 | \$ 41,762 | \$ 36,554,755 |
| 1,023 | \$ 48,240,700 | \$ 166,268,700 | 3,500 | \$ 139,550,100 | \$ 456,727,100 | \$ 39,871 | \$ 11,567,690 |
| 2,335 | \$ 106,664,800 | \$ 335,776,300 | 6,890 | \$ 390,333,600 | \$ 1,391,432,700 | \$ 56,652 | \$ 8,929,605 |
| 3,622 | \$ 201,643,000 | \$ 610,672,600 | 11,666 | \$ 589,367,600 | \$ 1,828,165,800 | \$ 50,520 | \$ 28,813,648 |
| 174 | \$ 8,990,600 | \$ 26,704,800 | 476 | \$ 33,802,700 | \$ 92,887,200 | \$ 71,014 | \$ 674,214 |
| 1,404 | \$ 61,402,600 | \$ 212,803,800 | 4,716 | \$ 207,588,200 | \$ 723,338,300 | \$ 44,018 | \$ 11,607,308 |
| 634 | \$ 28,672,800 | \$ 97,933,600 | 2,147 | \$ 92,853,900 | \$ 356,241,000 | \$ 43,248 | \$ 4,329,349 |
| 2,024 | \$ 105,252,900 | \$ 325,241,100 | 6,397 | \$ 311,282,000 | \$ 948,823,900 | \$ 48,661 | \$ 20,594,520 |
| 6,686 | \$ 365,995,900 | \$ 1,187,783,300 | 21,386 | \$ 1,092,273,300 | \$ 3,583,195,500 | \$ 51,074 | \$ 64,853,143 |
| 1,783 | \$ 78,758,200 | \$ 280,528,500 | 5,921 | \$ 246,814,300 | \$ 891,054,200 | \$ 41,685 | \$ 14,400,261 |
| 264 | \$ 11,657,000 | \$ 36,956,300 | 805 | \$ 40,189,300 | \$ 124,565,100 | \$ 49,925 | \$ 1,784,834 |
| 1,595 | \$ 82,152,800 | \$ 268,255,500 | 5,437 | \$ 260,713,400 | \$ 915,540,100 | \$ 47,952 | \$ 11,589,692 |
| 1,826 | \$ 99,021,100 | \$ 321,052,600 | 6,261 | \$ 295,720,000 | \$ 991,971,700 | \$ 47,232 | \$ 21,445,736 |
| 400 | \$ 17,492,300 | \$ 63,641,900 | 1,389 | \$ 54,071,200 | \$ 197,372,100 | \$ 38,928 | \$ 4,368,282 |
| 1,597 | \$ 74,838,100 | \$ 252,856,700 | 5,223 | \$ 232,941,500 | \$ 813,154,900 | \$ 44,599 | \$ 12,145,821 |
| 345 | \$ 15,393,000 | \$ 55,915,200 | 1,333 | \$ 48,042,300 | \$ 175,344,400 | \$ 36,041 | \$ 4,498,916 |
| 90,222 | \$ 4,581,758,300 | \$ 14,755,836,700 | 287,986 | \$ 14,451,177,900 | \$ 49,287,946,900 | \$ 50,180 | \$ 676,958,534 |

STATE RANKINGS

ECONOMIC OUTPUT: TOP TEN STATES

| Total Economic Output, dollars |
|--------------------------------|
| Texas |
| California |
| Minnesota |
| Florida |
| Illinois |
| North Carolina |
| Massachusetts |
| Pennsylvania |
| New York |
| Missouri |

| Total Economic Output, per capita |
|-----------------------------------|
| New Hampshire |
| Idaho |
| Minnesota |
| South Dakota |
| Montana |
| Arkansas |
| Nebraska |
| Oregon |
| Connecticut |
| Mississippi |

| Growth in Economic Output |
|---------------------------|
| Alaska |
| Wyoming |
| Alabama |
| North Dakota |
| Maine |
| Missouri |
| Washington |
| Kansas |
| Oklahoma |
| Nevada |

JOBS: TOP TEN STATES

| Total Jobs, number |
|--------------------|
| Texas |
| California |
| Florida |
| Pennsylvania |
| Minnesota |
| Ohio |
| North Carolina |
| Illinois |
| Missouri |
| Michigan |

| Total Jobs, per capita |
|------------------------|
| Idaho |
| New Hampshire |
| Montana |
| South Dakota |
| Wyoming |
| Nebraska |
| Minnesota |
| Arkansas |
| Maine |
| Utah |

| Growth in Jobs |
|----------------|
| Wyoming |
| Alaska |
| Maine |
| North Dakota |
| Missouri |
| Alabama |
| Kansas |
| Utah |
| Nebraska |
| Nevada |

EXCISE TAX: TOP TEN STATES

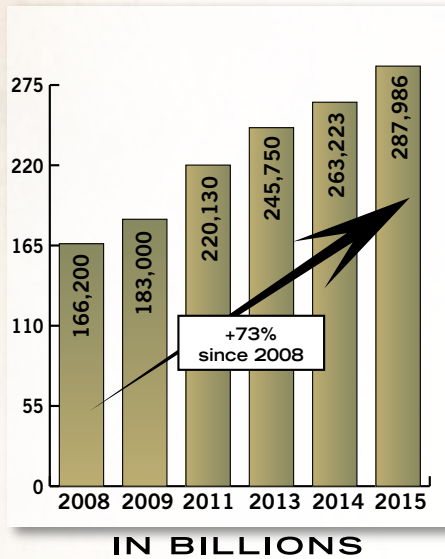
| Federal Excise Taxes, number |
|------------------------------|
| Texas |
| California |
| Ohio |
| Florida |
| Pennsylvania |
| Missouri |
| Michigan |
| Washington |
| Tennessee |
| North Carolina |

| Federal Excise Taxes, per capita |
|----------------------------------|
| Wyoming |
| Alaska |
| Maine |
| Montana |
| Kansas |
| North Dakota |
| South Dakota |
| Idaho |
| Utah |
| Nebraska |

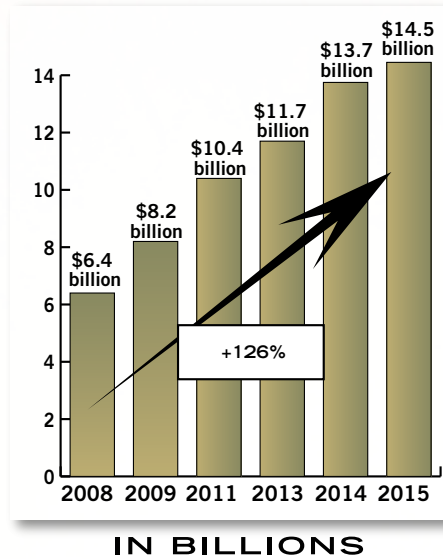
| Growth in Excise Taxes |
|------------------------|
| Maine |
| Wyoming |
| Alaska |
| Kansas |
| Missouri |
| Utah |
| North Dakota |
| South Dakota |
| Delaware |
| Nevada |

WHAT A GROWING INDUSTRY LOOKS LIKE...

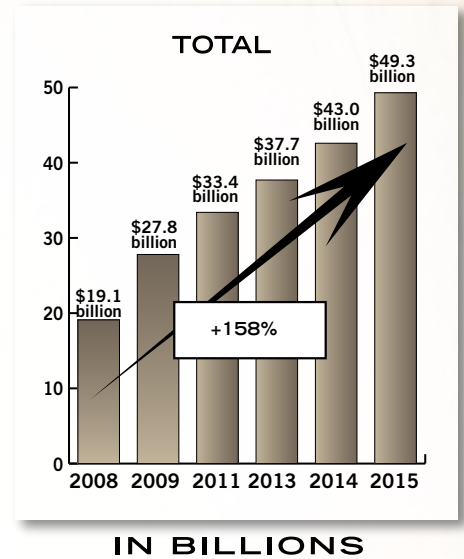
JOBS



WAGES

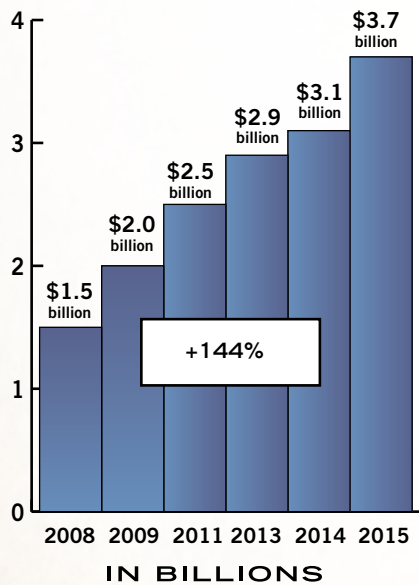


ECONOMIC IMPACT

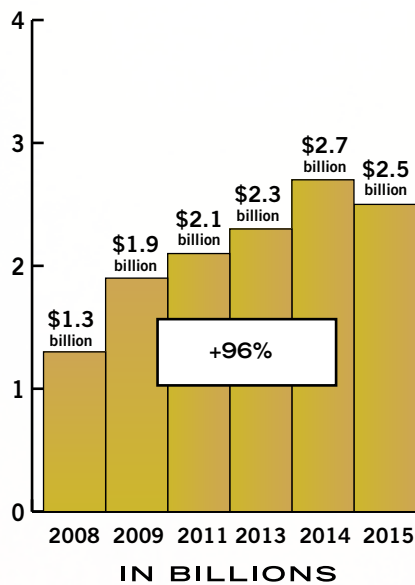


TAXES GENERATED

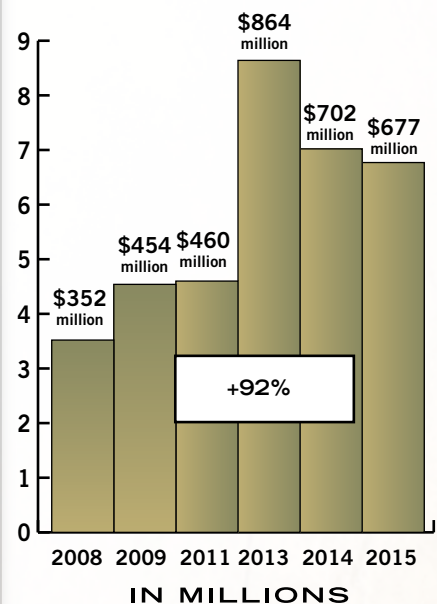
BUSINESS TAXES FEDERAL



BUSINESS TAXES STATE



EXCISE TAXES



WE ARE THE FIREARMS INDUSTRY

12 Survivors
A.T. Wall Company DBA Metalform
Acme United Corporation
Action Target
Advanced Technology International, LLC
Aimpoint, Inc.
AirForce Airguns
AirForce International
Ammunition Development Company
 dba Silver State Armory
Audemous, Inc. dba FrogLube Brands
Austin Sheridan USA, Inc.
Battenfeld Technologies, Inc.
Beretta USA Corporation
BKL Technologies Inc.
Blackhawk Industries
Bob Allen Sportswear
Boyt Harness Company
Browning Arms Company
Bushnell Corporation
Butler Creek
Caesar Guerini/Fabarms
Carlson's Choke Tubes
CCI/Speer Ammunition
Christensen Arms
Colt's Manufacturing Company LLC
Comp-Tac Victory Gear LLC
Condor Outdoor Products, Inc
Coonan, Inc.
COR-BON/Glaser LLC
CZ-USA
Dakota Ammo, Inc.
Daniel Defense, Inc.
Daniel Defense, Inc.
Doubletap Ammunition, Inc.
Ergo Grips
ESS Eye Pro
ESS Eyewear
Fabarm USA, LLC
Federal Cartridge Company
Final Approach Waterfowl
Fiocchi of America, Inc.
Firefield
First Samco Inc DBA Fobus Holster

FMG Publications
FN America, LLC
FNH USA
Franklin Armory
Freedom Arms, Inc.
Frogg Toggs
FrogLube
Galco Gunleather
Glaser LLC
Glock
GOEX Powder Company
Gunwerks LLC
H & R 1871, LLC.
Heckler and Koch, Inc.
HIVIZ Shooting Systems by North Pass, Ltd
Hodgdon Powder Company
Hoppe's
Hornady Manufacturing Company
Judson A. Smith Company
K-Var, Corp.
Kel-Tec CNC Industries, Inc.
Laporte America, LLC
Leupold & Stevens, Inc.
Lewis Machine & Tool Company
LKCI, LLC
Lyman Products, Corp.
MAGTECH Ammunition Co., Inc.
Marlin Firearms Company
Millett Sights
MKS Supply, Inc.
Mud River Dog Products
Nammo Lapua Oy
North American Arms, Inc.
Nosler, Inc.
Numrich Gun Parts Corporation
O. F. Mossberg and Sons, Inc.
OAKSI
ODI/Stag Outdoor Products
Olin Corporation/Winchester Ammunition, Inc.
Olin Corporation/Winchester Division
Otis Technology
Outers
Parmatech Corporation
PJ Industries, Inc.

Promatic, Inc
Proof Research
Pulsar
RCBS
Remington Arms Company, LLC
Remington Outdoor Company
Savage Arms, Inc.
Sellmark Corporation
Sierra Bullets, LLC
SIG SAUER
Sightmark
Sightron, Inc.
SilencerCo
Simmons Scopes
SinterFire
Smith & Wesson Firearms
Southern Crossbow
St. Marks Powder, Inc.
Stag Arms
Stoney Point
Sturm Ruger and Company, Inc.
Tasco
Taurus Holdings, Inc.
Ten-X Ammunition, Inc.
Texas Armament & Technology/
 Aguila Ammunition
The Outdoor Connection, Inc.
Thompson Center
Trulock Tool
U.S. Armor Corporation
U.S. Repeating Arms Co. Inc/Browning
Uncle Mike's Law Enforcement
Uncle Mikes
Vista Outdoor Inc.
Volquartsen Custom
Walls Brands
Warne Scope Mounts
Weatherby, Inc.
Yankee Hill Machine Co. Inc.
Zenith Firearms
Zenith Quest Corporation
ZEV Technologies, Inc.
ZQI Ammunition



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